



# **Partnership for Success**

Partnering with Educators to Meet the Needs of All Students



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ApexLearning.com

### **Success Management**

Our passionate team of Implementation Success Managers is at the core of our professional services. They provide personalized support to meet every teacher and administrator at their level of readiness, to build the required knowledge and skills to prepare them for success.

At Apex Learning, we follow a blended learning model. Our personalized services engage administrators and educators, and deepen understanding through a combination of on-site and on-demand implementation services and professional development, ongoing coaching and mentoring, and in-product help.

### **About Our Experts**

Highly experienced and qualified Apex Learning Implementation Success Managers create collaborative partnerships, deliver personalized consultation, professional development, and provide ongoing support.

## Your Apex Learning Implementation Success Managers will:

- Deliver personalized professional services tailored to your unique implementation both online and on-site
- Adhere to standards promoted by Learning Forward as the foundation for designing professional development plans
- Provide continuous one-to-one support for teachers, school staff, and district administrators
- Proactively consult with leadership teams to assess program design and offer optimization recommendations





### **Experienced**

Former educators, with an average of 15 years of extensive classroom or administrative experience and 10 years in professional development, provide expertise your district can rely on.

### Collaborative

Our team works alongside you through the implementation process and beyond to ensure your program is a success.

### **Passionate**

Our Implementation Success Managers focus on improving student achievement and getting results.





## **Success Management**

Our goal is to ensure you get the results you expect when you implement our digital curriculum.



### >> Implementation Services

Led by an Implementation Success Manager, our implementation team includes operations management, integration specialists, education consultants, and user support to meet all your needs.



### >> Educator Academy

The Apex Learning Educator Academy contains on-demand certification programs and community forums for teachers and administrators.

### Through Educator Academy, access:



On-demand functionality training. Teachers get up to speed quickly with on-demand training on Apex Learning digital curriculum. Certificates for training completed qualify for Continuing Education Units (CEU) certification.



Implementation resources. Educators have 24/7 access to the resources needed for effective implementation.



Community forum. Educators nationwide can connect to develop models, share ideas, ask questions about their implementation and our digital curriculum, or how to expand digital learning in their school.

### Introducing Community A new forum for users in Educator Academy. With Community, users can:

- Interact with Apex Learning staff experts and other users
- Share ideas around best practices, implementation, and curriculum
- Ask questions and receive advice
- Get tips from peers



"Success Management" are more than words to us – the success of your students is the focus of our entire company.

### >> Professional Development

Our passionate team of experts tailor each professional development session to meet the needs of your teachers and staff.

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### >>> User Support

Our support team is dedicated to responding to your requests quickly and effectively, answering calls on average within 16 seconds, and often finding resolution within your first call.



### **In-Product Help and Support**

Access a comprehensive online resource center with answers to your questions on how to get started and make the most of your Apex Learning implementation. The topic-specific library is easy to search, browse, and use to access materials.

#### Phone

With an average response time of 16 seconds, you'll get the answer you need quickly, Monday through Friday, 7:00 a.m. to 9:00 p.m. (Pacific).

#### Chat

Connect with our support team over chat to troubleshoot issues or find resources with one click.

#### Help

Access a knowledge base and community forum to get the information you need. The comprehensive topic-specific, library of resources is structured to easily search, watch, browse, and print.





### **Success Management**

Our Implementation Success Manager will partner with you to plan, implement, and ensure the ongoing success of your program.

### **The Four Stages of Implementation**

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### **Evaluate**

Assess implementation success and chart a path to further improve

### Prepare

Explore best practices for using digital curriculum, data, and learning management

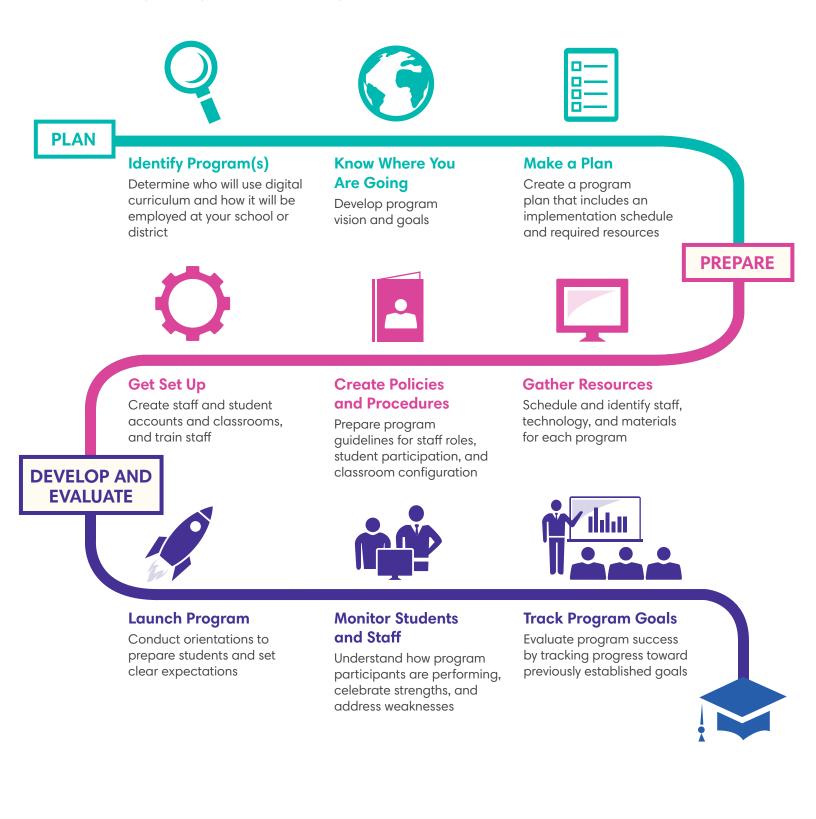
## Develop

Build operational efficiency and expand instructional administrative expertise.



### A Path to Building Successful Digital Learning Programs

Thoughtful planning and an engaged learning community are key to launching, evaluating, and sustaining any digital curriculum program.





## **Professional Development Engagements**

Each Apex Learning professional development workshop aligns to one of the four stages of program implementation. Each session's focus is customized to meet the specific needs of the digital curriculum program.

### Plan

#### **Implementation Strategy and Planning**

This session begins by identifying overarching goals and priorities. Participants engage in a discussion of solutions and implementation strategies aligned with district goals. At the conclusion of this session, a custom implementation plan is created containing an implementation timeline, program summaries, policies and procedures, a professional development plan, and evaluation metrics.

### Prepare

#### **Implementation Orientation**

This interactive presentation highlighting the customized implementation plan builds stakeholder buy-in and confidence in the use of digital curriculum through the presentation of the district vision, program goals and objectives, implementation timeline, and partnerships with Apex Learning professional development staff.

#### **Functionality Training and Best Practices**

Participants receive an overview of the curriculum and learn to use the learning management system. In addition, best practices for classroom management, instruction, student motivation, intervention, and communication are explored.

#### **Effective Program Management**

District- and building-level personnel responsible for overseeing program implementation learn to use additional features and reports available to site coordinators. Participants discover best practices for monitoring and evaluating program success.

#### **Curriculum Alignment Facilitation**

Education consultants work with district curriculum specialists and teachers to facilitate the customization of Apex Learning digital content. The session centers on alignment with state standards and district pacing. Participants learn about the instructional design and activity types for each subject area.

#### **Mentor Orientation**

Personnel who mentor students enrolled in virtual programs learn to monitor progress, use communication tools, and proctor assessments. Mentors discuss best practices for communication and strategies for motivating students. "The professional services that we received from Apex Learning added tremendous value to the planning and implementation for our program and our school — teachers' feedback was excellent."

**Rocco Merino, Principal** Niagara Falls City School District, New York





### Develop

### **Teacher Coaching and Mentoring**

Implementation Success Managers individually mentor practitioners in their classrooms to develop competencies in facilitating learning using digital curriculum. Consultants recommend and model best practices and strategies for teaching in blended and virtual learning environments with Comprehensive Courses, or enhancing classroom instruction with Tutorials.

### **Effective Blended Learning**

This session prepares teachers to integrate digital curriculum into classroom instruction to personalize instruction and improve student outcomes. Teachers discover strategies to enhance whole-group instruction, differentiate instruction, provide targeted remediation, support English language learners, and flip the classroom.

### **Effective Teaching with Digital Curriculum**

This session develops teacher skills and competencies when using digital curriculum in creditbearing courses. Best practices for student orientation, classroom management, active learning, positive learning environments, accommodations, student motivation, and instructional interventions are discussed.

### **Targeted Test Preparation**

School personnel learn to use digital curriculum to provide preparation for high-stakes assessments such as end-of-course exams. Participants explore curriculum resources and prescriptive assessments, and learn to target instruction to realize the greatest impact on assessment outcomes within available time frames.

#### **Using Data to Differentiate Instruction**

Teachers learn to utilize assessment data to inform instructional interventions. Topics include using formative and summative assessment data to inform whole-group and individualized instruction.

### **Evaluate**

### **Administrator Coaching and Mentoring**

Success Managers work with school leadership to evaluate progress toward established program goals. A review of detailed student data provides the basis for the discussion to understand what is working well and determine an action plan to support areas for improvement.

#### **Program Review and Optimization**

Implementation Success Managers work with leadership to assess program design and efficacy. A summary of program successes and recommendations for program improvement are presented.



"I am extremely pleased with the professionalism, flexibility, and willingness of the Apex Learning team working with our team. This has been a true collaborative effort, and I look forward to many more years working with each other. In the end I know our students will be the true beneficiaries of this collaboration."

**Dr. Nick Migliorino** Director of Secondary Education Norman Public Schools, Oklahoma



"Working with the Apex Learning implementation team has served to further our enthusiasm for Apex Learning as a rigorous and meaningful alternative for our students."

Dr. Meg A. Abrahamson Director of Student Support Programs Norman City Schools, OK





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### Contact

Apex Learning 1215 Fourth Ave., Suite 1500 Seattle, WA 98161

Phone: 1 (206) 381-5600 Fax: 1 (206) 381-5601

